

QUESTION EVERYTHING?

We want your business. That's why we present you with the trip you ask for at the price you ask for; however, *the best trips are not always the cheapest trips.*

We'd like the opportunity to analyze any competing bids. Let us compare differences for you and outline some questions you should ask *any* travel company to ensure *you know exactly what you are getting for the quoted price.*

INSURANCE

Ask *Do you provide general and professional liability insurance, and how much coverage do you have?*

Director's Choice: \$2,000,000 Liability Insurance.

MOTOR COACH

Ask *Will my per-person price be higher if I have to reduce my number of participants? What about extra fees?*

Director's Choice: Motor coach price is real and accurate. We build in a tolerance, giving you a range of participants in writing, declaring when your price will be affected. We also include gratuities, taxes, tolls, parking and driver lodging with all pricing.

REGISTRATION FEES/COACH DEPOSITS

Ask *When is my registration fee or coach deposit due? Do you have any flexibility on when we can send it?*

Director's Choice: Registration fees and coach deposits are due 30 days after you submit your Registration Agreement. However, we can put a custom schedule in place that works for your group if needed upon request.

**DIRECTOR'S
CHOICE**SM

It's not *where* you go, it's *who* you go with

877-328-2583

www.directorschoice.travel

AIRFARE & DEPOSIT

Ask *How much is the airfare in my package? How was it estimated? Will my price increase when real airfare is available for purchase? If you've received my deposit, is it non-refundable?*

Director's Choice: Airfare is realistically estimated based on an average from the same time last year. This estimated price is line-itemed for your review. At 11 months out, when real airfare is available, we will quote the best price and give you options before we purchase. The initial deposit is refundable if satisfactory air is not found.

HOTEL

Ask *Where is the hotel located? How do you choose our hotel? Is security available?*

Director's Choice: We know location and price are important factors in determining where to place your group. We accommodate your needs with student friendly properties that are safe, clean and offer on site security. We have specific room block requests in all our hotel contracts.

PAYMENTS & CANCELLATIONS

Ask *What are the payment and cancellation terms? Are all funds non-refundable at payment due date?*

Director's Choice: Payment and cancellation terms are upfront and in writing. We will put a custom schedule in place that works for your group if needed. We configure comps on your behalf so that there is no confusion, which if not done properly, can lead to unfortunate situations regarding your finances prior to departure.
